



## Client

A regional surgical eye group practice

# Challenge

This eye surgical practice initially approached us for

help in updating their website to be more appealing and mobile responsive.

After we redesigned and built their new website, they asked us to manage their digital marketing on an ongoing basis.





# Solution

Our team created a hybrid approach with content creation and online ads to help them establish and maintain a ranking in Google searches. In the shorter term,

the ads increase search engine visibility while the ongoing blog posts ensure long term ranking.







#### **Process**

The progressive steps over the last two years of replacing their website and changing their old marketing model to a new hybrid approach targeted for SEO now places them

on the first page of Google search results for local eye surgeons.

The blend of short and long term approaches has increased their website visits

#### from less than 1,500 to over 3,000.

Additionally, the ability for people to request appointments online has resulted in 36 inquiries within the first 3 months.



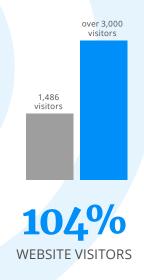


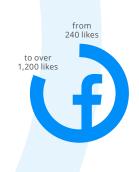
### Results

In 90 days our inbound marketing efforts

more than doubled website traffic, grew Facebook follows by 80%,

and booked over 30 appointments.







80% FACEBOOK FOLLOWERS

30
APPOINTMENTS

Do you want to see results like these?

